

8/24/21 Meeting of the Clean Energy Committee

Participants: Kelly Jasinksi; Robert Fendrick, Maegan Frantz, Ben Baskin

LED Transition Plan - Vendor Review

3 LED vendor proposals under review.

Real Term Energy; Siemens, New York Power Authority

National Grid - provided an updated LED purchase quote costing over \$500,000.

Very unusual. Vendors don't know why sales price is so high, they will have to send updated proposals.

Changes payback from 8 years to 18 years.

Kelly will ask NYSERDA contact about this high price.

Rob contacted 3 town references for Real Term Energy, who will respond to his questions.

2 of the 3 references from RealTerm submitted answers back.

Siemens - Rob will send questions to Clifton Park

NYPA - Rob will also send q's to references.

Committee will recommend one of three above companies according to following criteria:

Cost; Experience; References; Quality of Presentation/Responsiveness; Models of delivery and maintenance

NYSERDA Campaigns

Obtained the 10-customer goal for solar customers. Newsletter helped recruit more customers. Went on FB and MailChimp email.

Gave us 200 points with NYSERDA initiative. We are now eligible for another \$5,000 grant from NYSERDA.

Also, will have a training session for Building Dept. in the fall, will add additional points.

We have earned two grants.

\$10,000 with two grants might go towards electric vehicle for Town. Vehicle could cost about \$60,000.

Buying an EV for town will also give us points.

Committee discussed other NYSERDA Campaigns we could pursue:

-Community Campaign for Electric Vehicles purchases

-Clean heating and cooling and energy efficient buildings - heat pump systems

-Demand/Respond products and services like smart thermostats, battery energy storage, peak saver campaigns

Must get 10 customers for each campaign

National Grid is doing a promotion on smart thermostats.

<https://uny.home.marketplace.nationalgridus.com/>

\$129 thermostat for \$24 now through National Grid, and other deals.

Committee decided to do smart thermostat campaign. Seems like it might be easiest sell.

Will campaign with FB, MailChimp, Newsletter.

Need partners - National Grid, Curtis Lumber, Burnt Hills Hardware

Could find a local electrician or two who could give us reduced price for installations.

Might not need a licensed electrician to install smart thermostat. Kelly will find out.

Committee discussed combining this campaign with a campaign for electric vehicles - same set of activities.

Kelly will check with NYSERDA if number cars sold can be counted by local dealer by resident, or both.

Smart Cities Connect Conference - Oct. 19-21, in Maryland.

Eric asking if a committee member wants to go.

EV Stations

Working on funding for installing two EV stations at Anchor Diamond, 4 ports.

Also, one station at town dock, with two ports.

Currently one EV station at town hall.